





Under the Influence:

A Comprehensive Look at Social Media Influencers

October 6-8, 2022 Cluj- Napoca, Romania

CONFERENCE VENUE: Babeș-Bolyai University, Faculty of Political, Administrative and Communication Sciences (FSPAC 2nd building –

Minerilor Street, no. 85, Cluj-Napoca)

ROOMS: T1 and T2

Please note that the time indicated on the schedule is the local time (Bucharest time; Central European Team (CET) plus 1 hour). Therefore, for the participants from Austria, Belgium, and Germany 10:00 in Cluj-Napoca is 9:00 local time. For the US participants from Georgia 16:45 in Cluj-Napoca is 9:45 AM local time.

Thursday, October 6th	
18:30 Get together Restaurant <i>Baracca</i> , str. Napoca no. 8A	
Friday, October 7th	
9:30 - 10:00	Registration (FSPAC2, in front of ROOM T1)







10:00 - 10:30	CONFERENCE OPENING Conference venue: FSPAC2, T1 & T2 Virtual venue:
	Speakers: Orsolya Hanna Vincze, Vice-dean of the Faculty for Political, Administrative and Communication Science of the Babeş-Bolyai University, Cluj-Napoca
	Brigitte Naderer, Ludwig-Maximillians-University Munich, Germany, German Communication Association DGPuK Advertising Communication Division, Spokesperson
	Alice Binder, University of Klagenfurt, Austria, German Communication Association DGPuK Advertising Communication Division, Spokesperson
	Delia Cristina Balaban, Doctoral School of Communication, Public Relations and Advertising, Babeş-Bolyai University, Cluj-Napoca, local organization team
10:30 - 11:15	Conference venue: FSPAC2, T1 & T2 Virtual venue:
	Keynote Assoc. Prof. Liselot Hudders, Ghent University The rosy world of influencer marketing?
11:15 - 11:30	Coffee break







11:30 - 12:30	Conference venue: FSPAC2, T1 & T2 Virtual venue:
	Greenfluencers Moderator: Brigitte Naderer
	The Influence of Green Ads Beyond Brand Outcomes: Beliefs in the Fulfillment of Climate Goals, Environmental Knowledge, and Need for Green Ad Regulations
	Ariadne Neureiter, Helena Knupfer, and Jörg Matthes, University of Vienna
	Follow the Green Life: A Question of What to Gain and What to Lose? The Persuasive Influence of Message Frames and Emotionally Matching Background Music in Audiovisual Environmental Communication on Instagram
	Zoe Olbermann, Fabian Mayer, and Holger Schramm, Julius-Maximilians-University Würzburg (online)
	Does the Content even Count? Effects of Peripheral Social Media Profile Cues on Perceived Greenwashing, Brand Attitudes, and Intentions to Share Fashion Instead of Buying
	Ariadne Neureiter, University of Vienna, Alice Binder, University of Klagenfurt, and Jörg Matthes, University of Vienna
12:30 - 13:30	Conference venue: FSPAC2, T1 & T2 Virtual venue:
	Social Media Influencers and Advertising Moderator: Jörg Matthes







	Who are Social Media Influencers? From a Theoretical Perspective to an Insight into Communicator- and Recipient-Based Understanding of Social Media Influencers
	Jessica Kühn and Claudia Riesmeyer, Ludwig-Maximillians-University Munich (online)
	Staying in Control: On Marketers' Micromanagement of Influencer Campaigns
	Nils Borchers, University of Tübingen (online)
	Parasocial Relations and Social Media Influencers' Persuasive Power: Exploring the Moderating Role of Product Involvement
	Delia Balaban, Julia Szambolics and Mihai Chirică, Babeș-Bolyai University, Cluj-Napoca
13:30 - 14:30	Lunch break- Cafeteria FSPAC, same building
14:30 - 15:30	Conference venue: FSPAC2, T1 & T2 Virtual venue:
	Foodfluencers Moderator: Alice Binder
	Responses to (Un)healthy Advice: Processing and Acceptance of Social Media Personalities' Nutrition Misinformation
	Desirée Schmuck and Darian Harff, KU Leuven







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	Food & Beverage Cues Promoted by German-speaking Influencers Across Different Social Media Platforms TikTok, YouTube, and Instagram
	Eva Winzer, Medical University of Vienna, Brigitte Naderer, Ludwig-Maximilians-University Munich, Simeon Klein, Medical University of Vienna, Leah Lercher, Medical University of Vienna and Maria Wakolbinger, Medical University of Vienna (online)
	#Fitfoodie: Fitness and Nutrition Influencers and Youth's Behavior Change Over Time
	Heleen Dekoninck and Desirée Schmuck, KU Leuven (online)
15:30 - 16:30	Conference venue: FSPAC2, T1 & T2 Virtual venue:
	Misinformation, Politics and Cyber victimization Moderator: Ariadne Neureiter
	Policy, Lifestyle, Fake News? A Content Analysis of Political (Mis-)Information by Influencers
	Darian Harff and Desirée Schmuck, KU Leuven (online)
	Social Media Influencers: Cyberbullying, Coping Mechanisms, and Personality Traits
	Cinzia Pocol and Delia Balaban, Babeș-Bolyai University
	Everybody Votes for "Heimat": A study to Examine the Affective Influence of Feelings of "Heimat" on the Persuasive Impact of

Fabian Mayer and Holger Schramm, Julius-Maximilians-University Würzburg (online)







16:30 - 16:45	Coffee break
16:45 - 17:45	Conference venue: FSPAC2, T1 & T2 Virtual venue: The Effects of Advertising Disclosure Moderator: Desirée Schmuck
	How Users Really View Instagram Influencer Posts: Smartphone Eye-Tracking and Bottom-Up Advertising Recognition
	Shuoya Sun, University of Georgia, Bartosz W. Wojdynski, University of Georgia , Jongmin Lee, University of Georgia, Jeffrey
	Duncan, University of Georgia, Charan Ramachandran, YouTube, Youngji Seo, Temple University, Alexandra Frank, University of
	Georgia and Charlotte Norsworthy, University of Georgia (online)
	Disclosing Digitally Enhanced Pictures on Branded Posts on Instagram. Is there an Impact on the Advertising Outcomes?
	Meda Mucundorfeanu, Marius Mauer and Delia Balaban, Babeş-Bolyai University
	The Effects of Disclosing Advertising on Instagram and TikTok. A Comparative Perspective.
	Mihai Chirică and Delia Balaban, Babeș-Bolyai University
17:45-18:30	Meeting of the DGPuK, Advertising Division Members only







	Virtual venue: https://lmu-munich.zoom.us/j/95110917724?pwd=TDRqVEQwTFZ3UGZhNlFXTXQwK1VFZz09
19:00	Gala Dinner & Awards
	Award Ceremony for Top Abstract Award & DGPuK Advertising Research Fund
	Restaurant Panoramic
	Str. Şerpuitoare no. 1, Cluj-Napoca
	Virtual venue:
	Saturday, October 8th
10:00 - 11:00	Conference venue: FSPAC2, T1 & T2
	Virtual venue:
	Filters, Self-Identity and Social Media
	Moderator: Meda Mucundorfeanu
	Negotiating Young Women's Identity in a Culture of Hyper-Connectivity. Social media Platforms and the Commodified Self
	Geogiana Udrea and Mădălina Adam, National School for Political and Administrative Studies, Bucharest (online)
	SMIs' AR-filter Usage on Instagram and Users' Well-being
	Sonia Malos, Julia Szambolics and Delia Balaban, Babeș-Bolyai University, Cluj-Napoca
	AR Filter Usage on Instagram and Well-Being Among Romanian Users
	Andreea Voina, Jessica Petri and Delia Balaban, Babes-Bolyai University, Cluj-Napoca







11:00 - 11:45	Keynote Assoc. Prof. Nathaniel J. Evans Ph.D., University of Georgia, Athens Leveraging Influencers to Improve Quality of Life: Implications and Insights for Healthy Behaviors and Prosocial Outcomes
11:45 - 12:00	Closing session
12:00 - 13:00	Lunch, T1 and T2

Online registration still possible until 5.10.2022 18:00. To register send an E-Mail to: delia.balaban@fspac.ro

Online participation costs: 15 \bigcirc